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## Why Choose **Element?**

# \$4,000

The average cost to hire a new employee - not including onboarding, training, and managing

# \$6,000

Average savings by hiring Element vs hiring a marketing manager (\$150k average salary and costs of benefits for a marketing manager in 2023, \$144k annual budget with Element)

## 45+

The number of specialized marketing professionals that Element employs

## 100+

The number of clients on Element's roster

### References

"I can 100% attest to just how wonderful and amazing and instrumental Element has been. We have a very special partnership, and we truly appreciate each and every single Element team member for their great work and great contributions!!!" -JBS USA Beef

"Element mirrored our brand slogan 'Where no pickle has gone before' by taking our brand to places we never imagined ... " -GLK Foods

"Element has been supporting the Fresh-Lock brand for 20 years. They helped me navigate the world of B2B marketing when I started my role almost 5 years ago and have been a vital extension of my team since." -Fresh-Lock®

#### Ε E Μ Ε Ν Т

### FULLY INTEGRATED MARKETING

## **Professional Summarv**

With expertise spanning over 30 DISTINCT MARKETING DISCIPLINES, we bring a depth of knowledge to the table. And when you hire Element, you're not just adding another employee, you're INVESTING IN AN ENTIRE TEAM who will have your best interests in mind and won't leave your organization.

Our commitment to staying at the forefront of the industry's latest trends guarantees your marketing efforts remain INNOVATIVE AND COMPETITIVE. Our dedication to your success means your best interests are always at the heart of every decision we make. **GREAT RESULTS. BOTTOM LINE.** 

## Skills

- Research & Strategy
- Media Planning & Buying
- Photography & Video
- Design & Animation
- Search Engine Optimization
- Social Media
- Email Marketing
- Website Development & Maintenance
- **Public Relations**

### **Previous Experience**

GLK Foods, launched single-serve pickles, OH SNAP! and needed to generate awareness for their new product. Element created 1.5B impressions through media coverage, increased site traffic by 150%, and boosted the brand to rank #1 in organic search for "single serve pickles".

Breakthrough, a leader in transportation and supply chain strategies, needed full-funnel support to generate impressions, communicate its solutions, and convert leads. Element increased a 220% increase in organic search traffic, 317% growth in page views, and drove over 100+ content downloads a month.

### Interests





HAVING A **GET REAL ATTITUDE** 





DELIVERING **STRESS RELIEF**